2019 Business of the Year Award Winner Panelist

Wednesday, November 20th • 11:30 a.m.

Temple Terrace Golf & CC
200 Inverness Ave., Temple Terrace

Sponsored by: Rotary Club of Temple Terrace

$18 members registered/paid in advance by November 15 and $25 for guests. RSVP on the Chamber website templeterracechamber.com

100+ Award-Winning Artists and Crafters + New This Year! Culinary Artists + Largest Youth Art Exhibit in the State + Free Public Art + Free Entertainment + Free Public Art + Free ADMISSION! + Bring toiletry donations for Mayor’s Youth Leadership Council’s Human Trafficking Awareness Project.

November 9-10 Historic Woodmont Park 10am-4pm

Premium Investors
Gratitude is Key to Good Health, Happiness and Success

What is gratitude and why is it so important?

Gratitude is important because it helps us see a world bigger than ourselves. We can help each other grow personally or in business. We can help those less fortunate because we see how much we have. We appreciate the talents of others. And together we can change the world.

Because gratitude is the single most important factor in both health and happiness (and business).

Seeing as Thanksgiving is this month, I thought it might be a good idea to touch on the concept of “gratitude”.

Increasing Your Level of Gratitude

Here are a few ideas on increasing your gratitude quotient:

1. Before you go to bed, write down 5 things you are grateful for then read the list when you wake in the morning.
2. Write ‘Thank You’ notes (hand written and mailed).
3. Focus on telling 5 people each day how much you appreciate them – and mean it.
4. Each day try to do something for someone else.
5. Each day take a negative and find something positive in the situation (write it down).

Finally, if you are generally a grateful person and you are happy, take this opportunity to share this message with one person who needs it. Remember, gratefulness is a learned behavior. Do your best to help someone else learn this important principle.

Wishing you and your family a safe and wonderful Thanksgiving.

Linda Hester
Board Chair
Kent Ferne, 813-751-2661
Primary Residential Mortgage, Inc.

Arvis Bennett, 813-621-7511
Suncoast Credit Union

Welcome 2nd Location!!

Thank You For Renewing!

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Ralph Lupton, Jr., 813-985-6963

Greco Middle School 24 Years
Andrew Olson, 813-987-6926

Temple Terrace
Preservation Society, Inc. 23 Years
Tim Lancaster, 813-985-3594

State Farm Insurance-
Mark Wilson 21 Years
Mark Wilson, 813-980-6228

Drummond
Wehle Young, LLC 12 Years
JJ Wehle, 813-983-8000

with three awarded undergraduate certificates: Accounting Technology, Small Business Management and Basic Business. He attended Hodges University (HU) in Fort Myers, FL and graduated with a Bachelor’s of Science in Executive Management (BSM). He went to graduate school at Florida International University (FIU) in Miami, FL and earned his Master of Business Administration (MBA) in Corporate Finance. For the past 13 years, Kent has been a catalyst in the mortgage and financial industry, turning his passion into a successful career.

Aside from mortgage loan originations, Kent is a Business Consultant/Financial Counselor specializing in Corporate Finance and Personal Finance through Fernencial Corp as the Founding President & CEO. He loves assisting, consulting, counseling, coaching, mentoring, inspiring and empowering people and business owners – regardless of income level and background – to be self-sufficient and financially fit for a lasting balanced lifestyle with peace of mind.

Kent, a native of the Republic of Haiti, grew up in Naples, FL where he attended Naples and Golden Gate High Schools. He started his career in the mortgage/banking industry in 2006 as a sophomore in college at Florida SouthWestern State College (FSW) previously known as Edison State College in Naples, FL where he earned two Degrees: Associate in Arts (AA) and Associate of Science (AS) in Business Administration and Management
November 7 - 5:30-7:30pm. Chamber After Hours, Shells Seafood, 2101 E. Fowler Ave. Join the Chamber as we host a fun time and network your business. Attendees will get the chance to network with other business professionals, view the host location and enjoy food and drinks.

November 8 - 8:00-9:00am. Coffee & Commerce, GTTCC, 9385 N. 56th St. Join the Greater Temple Terrace Chamber of Commerce’s President/CEO for coffee. Let’s discuss the Chamber, your business community and how we can best serve YOU by working together! Space is limited to the first 10 members. Registration is required.

November 8 - 8:30-9:30am. Referral Group, TTG&CC, 200 Inverness Ave. We invite you for a morning of networking with business professionals in your community.

November 10 - 11:00am. Chamber Day with the Tampa Bay Buccaneers, Raymond James Stadium, 4201 N. Dale Mabry Hwy. The Greater Temple Terrace, South Tampa, Riverview, North Tampa Bay, and Plant City Chambers of Commerce will be hosting their First Annual Buccaneers Chamber Day at Raymond James Stadium. Join your fellow members, along with their friends and family for a fun-filled day as the Tampa Bay Buccaneers take on the Arizona Cardinals.

November 11 - Veterans Day, Chamber Office will be Closed.

November 12 - 5:30-7:00pm. Young Elite Professionals (YEP) Networking, Chicken Salad Chick, 2790 E. Fowler Ave. This is a free networking event for Chamber members and guests! This networking event is for young professionals between the ages of 21-40. Guests welcomed!

November 13 - 8:00-9:00pm. New Member Kickstart, TTG&CC, 9385 N. 56th St. Build Your Business with the Chamber. Learn how you can make your membership work for your business with our Kickstart meeting. Complimentary Event for Members and Future Members. Space is limited. Registration is required.

November 14 - 11:30-12:30am. Ribbon Cutting Ceremony, US Interamerican Realty, 13361 N. 56th St. Please Join us for a 1 Year Anniversary Ribbon Cutting Celebration for the Temple Terrace Business Center! Hors d’Oeuvres will be served along with door prizes! Ribbon will be cut at noon.


November 22 - 8:30-9:30am. Referral Group, TTG&CC, 200 Inverness Ave. We invite you for a morning of networking with business professionals in your community.

November 25-29 - Happy Thanksgiving! Chamber Office will be Closed.

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Benefits of Using a Co-Working Space or Executive Suite

For a solo entrepreneur, working from home may be the cheapest option however domestic distractions and loneliness make it untenable sometimes. It’s also not practical if you want to expand and you find that traditional office space is often too expensive and can require years of commitment. Executive suites and co-working spaces can offer a more affordable and flexible alternative with many benefits. Here are some:

**They get you out of the house.** Home can become a prison after so many hours spent in the same place. These shared office spaces provide a change in scenery that’s specifically meant for working without having to deal with the distractions that can come from working at a local coffee shop.

**They foster Networking.** When you rent out a coworking space, you’ll be working around people who work for other companies. New people bring in new ideas that you may not have thought of before, and you could just learn a thing or two from meeting the right people in a professional setting.

**They save you money.** A regular 2,000 SF office space for 6 workers could cost $3,500/mo, not including supplies or utilities, however this can be reduced by up to 75% if using coworking spaces. Thanks to modern technology, businesses can get smaller offices, and some businesses can even get away from having no physical office at all – here is where the virtual offices (mailboxes) come in handy!

**Better office space and location.** They can provide a way into expensive, in-demand spaces in prime areas that new small businesses otherwise might not be able to afford.

**Fast setup.** There’s no need to do an expensive move — the heavy lifting is done by others - for you. Most of the coworking spaces and executive suites are “plug and play,” they are equipped with furniture, phone, Internet, wifi and other utilities already set up. Bring your computer, and you’re good to go.

**Free amenities.** If you lease your own office space, you’re responsible for paying for utilities, supplies and amenities. With shared offices, utilities such as water, electricity and Internet are included, as are other amenities including coffee and kitchen supplies. Some even offer free shared printers or a set amount of copies, beer on tap and unlimited conference room use, mail sorting and delivery etc.

**Flexibility and scalability.** Some office spaces offer month-to-month, 3-months or 6-months leases as opposed to traditional office leases, which lock you in for years. Plus, most coworking spaces allow users to rent out desk space on a day-by-day basis, so you’ll only need to go in when you really feel you need it. Many offer the possibility to typically upgrade or downgrade plans at any time.

**Affordable support staff.** Executive suites often have administrative staff for free or on a pay-per-task basis, receptionist services to greet the costumers or visitors. Some of them even have notary services and do set up business consultation.

Working in an open space with a group versus working in a private office can have major difference but now you can satisfy any need under this new office concept. Whether you’re a telecommuting employee looking to get out of the house or an employer wanting to save some money on real estate, these spaces can provide the atmosphere needed to foster productive work.

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*Let’s look for the closest business center and do the move!*
The Start of a NEW Decade!
If any of you follow my articles, you saw that I recently published about it being the last quarter of the year, and asking what you were going to focus on for the rest of the year to make it end with a bang. For today’s article, I’m going to have you look both forward AND backward. See, since it is 2019, it is the end of a decade. Can you believe it? For me, these past 10 years have been quite life-changing!

• I moved 1000 miles from where I spent my entire adult life.
• Bought a new house and a few new cars.
• I started doing business coaching full-time and successfully impacted the lives of many business owners.
• I created a new company focused solely on IT Service Providers.
• I will have finished my book by the end of this year.

These are just some of the highlights that I have been able to accomplish over the last 10 years. Back in 2010, would I have thought that I would now be living in Florida and not missing the cold PA weather? No. But did I see myself owning my own coaching business and being successful in that endeavor? You bet!

And that’s the point of this article. As you look out for the next 10 years, where will you be in 2029? Do you have that vision? Do you even have an idea of what that looks like?

I can tell you that I do. And it is a pretty clear picture. Why is that important? Because having a clear picture of what I want my future to look like lets me focus on achieving that future. It gives me direction and guidance. And a future vision can give you the same.

If you don’t really like how the last 10 years have turned out, or don’t have a plan for the next 10 years, give the coaches at Better U Coaching a call at 813-701-9876 (or email us at info@betterucoaching.com) and find out how we can help you paint an awesome picture for the next 10 years and beyond!
CHALLENGING ALL MEMBERS!

When you refer a prospective member to the GTTCC, and they join, we will put your name in our GRAND DRAWING, for a chance to win a 12-month Chamber Membership!!! The more you refer the more entries, no limits!

*Drawing will be announced at our Annual Holiday Luncheon in December.*

Help us grow our Chamber..Let's do this TOGETHER!!

No Cost Small Business Consulting at the Greater Temple Terrace Chamber every Thursday at the Chamber office or at your business site. Want to grow or expand your small business? Want to improve operations of your small business? Need financing or marketing assistance for your small business? Please contact Robert Pierce, Business Consultant, Entrepreneur Services at Hillsborough County to schedule a confidential appointment. Please email him directly at Piercer@HCFLGOV.net
Advertising Rates

**Ads**

- **Business Card**
  - 3.5”w x 2”h
  - $225 per year

- **Banner Ad**
  - 7.75”w x 1.5”h
  - $275 per year

- **1/4 page**
  - 3.75”w x 4.75”h
  - $325 per year

- **1/2 page**
  - 7.75”w x 4.75”h
  - $550 per year

- **Back Cover**
  - 7.75”w x 5”h
  - $850 per year

**Inserts**

- 800 non-gloss copies provided by member. **Must be 8½ x 11**
- 1st insert - FREE • addtl. issues $50

**Deadlines**

- Article deadline, 15th of each month
- Inserts MUST BE delivered to the Chamber office on or before the 15th of the month. You will need 800 non-gloss copies plus a .pdf

For information call the Chamber office 813-989-7004
Greater Temple Terrace Chamber of Commerce Mission Statement

The mission of the Greater Temple Terrace Chamber of Commerce is to promote business, enhance economic and community development, and serve as a catalyst for improving the overall quality of life in the greater Temple Terrace area.
Seat Specific Group & Free Coffee!

- Temple Terrace Golf & Country Club
  200 Inverness Ave, Temple Terrace, FL 33617
- MEETINGS: Every 2nd & 4th Friday at 8:30am
- CONTACT: Paul Giannotti at PNC Bank
  813-719-5763 | Paul.Giannotti@pnc.com

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Friendly Reminder: Be sure to tag us in your social media posts so we can share your news!

Use our #GTTChamber hashtags!

#GTTCC
#GTTChamber
#MembersMatter
#WeAreTheChamber
#MembersSupportingMembers
#ChamberConnectingMembers
#ShopLocal
**Take Time to Reflect**

It is said that one should spend their time looking through the windshield rather than looking back in the rear-view mirror. It is better to look forward to the future rather than dwell on the past. Good advise. Except there ARE times when it pays to look back at things, understand them a bit better and learn from them.

Just as I wrote last time about taking time for thinking and planning, take some time to reflect is an essential component of our development and helps us move forward.

Periodically, take some time to go back through your calendar and consider the major moments in that period. I like to do this pondering about once a quarter, at the end of my quarterly execution phase. It gives me time to see what I have done well, what could have been done better and what should not have been done at all.

Are you working towards your goals and dreams? What kind of progress are you making? Do you need help? If so, ask for it. Seek out a trusted friend or partner or contact us for a free consultation. If you are NOT taking steps towards your goals, why not? Are you stuck trying to put your vision into words and articulate what you want? Are you stuck getting started? If so, you are not alone - many people express this problem. There is one piece of advise that I can give you here quickly - my kids will recognize this because I say it to them all the time. When they say “I don't know how to...” do something, I always ask the same question: “What would you do if you DID know how?” This usually starts the wheels turning and gets some ideas flowing.

Need help looking back and taking stock of the last few months? Drop us an email at info@betterucoaching and we’ll chat and get you moving in the right direction.

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**Coffee & Commerce**

*LET’S DISCUSS THE CHAMBER, YOUR BUSINESS COMMUNITY, AND HOW WE CAN BEST SERVE YOU BY WORKING TOGETHER!*

**DATE/TIME:** NOVEMBER 8TH, 8:00AM

**LOCATION:** GTTCC OFFICE
Maximize Your Rental Income with 5 additional revenue streams

PMI JCM REALTY GROUP

Most Savvy business people know that to ensure you have a profitable business, you need multiple revenue streams. However, most if not all property owners only earn one revenue stream which is the rent. In this article I would like to highlight 5 revenue streams that will add more profits to your real estate investment business.

1. Pet Fee – A pet fee should be standard with any property management lease agreement. Up to 70% of renter own a pet so this should add to your bottom line nicely.

2. Credit reporting program – In order to implement this you need to build strategic relationships with companies that enable you to perform this service. However, once this is implemented into your service offerings, you just report the tenant’s good paying history.

3. Tenant Change out fee – Let’s say you have a tenant that wants to move out but doesn’t want to get charged to break the lease and let’s say you don’t want to go through the process of eviction or collection. You may agree with the tenant that if they have someone to take over their lease that is approved by the property management company, they can pay the tenant change out fee.

4. Documentation fee – It may seem like moving a tenant into a new rental is easy with no work but have you ever thought of all the regulations that must be followed? It takes a lot of paperwork and time which should be compensated.

5. Lease Renewal fee – Every year property owners leave money on the table by renewing leases without charging a lease renewal fee.

By implementing these additional services, you can earn some nice additional revenue streams to help keep your rental business profitable. If you don’t want hassle of having to figure out all the pricing what to charge, just call a professional property manager. I am always here to help!

Roland JeanCharles, LCAM, RMP Candidate, CISSP
Realtor/Property Manager
PMI JCM Realty Group
rcharles@pmijcmrealty.com
p: (813)333-9617
w: www.pmijcmrealty.com
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46th Arts & Crafts Festival
Temple Terrace

Beautiful, historic Woodmont Park

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Secrets for a Stress-Free Real Estate Purchase

Step 1 - Lay the Groundwork
The first step into buying a home, before you even go looking, is to determine what your budget is. Find a trusted Mortgage Loan Originator who will prequalify you for a loan. You will need bank statements, tax returns, pay stubs and avoid big purchases during this time period.

Step 2 - Work with an Agent
An agent will guide you through the process and make sure you are informed every step of the way. In most circumstances, the seller pays the real estate commission for both their own and the buyer’s agent, so NO out of pocket expenses for you, the buyer. They can help you find the right home, negotiate the price and lead you to the closing table.

Step 3 - Communicate Effectively
Ask questions throughout the process. If you don’t understand something, don’t hesitate to reach out to your Realtor! Pick a preferred communication method, since you and your Real Estate Pro will be chatting back and forth many times!

Step 4 - Be Flexible
Think in terms of making the house that you are purchasing a home. You can always update, paint, change designs or even move again. Other than your financial capabilities, almost everything else is beyond your control so be flexible with the process.

Step 5 - Be Patient, Persistent & Decisive
Buying a home is a pretty important decision. You have to balance your patience with your ability to be decisive when you find the right home. Depending on market conditions, your first offer may not get accepted but be persistent and go for it!

Carol Carpintero
Broker Associate
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813-601-0305
THIS YEAR, YOUR CHAMBER WILL BE SUPPORTING AND PARTNERING WITH METROPOLITAN MINISTRIES TO COLLECT ITEMS FOR CHARITY.

Items Needed:
Nonperishable foods
Toys
Clothing
Personal Hygiene Products
Baby Care Products

During the month’s of November and December, please bring items to the Chamber Office, any Chamber event, or call and we will pick-up from your business location. Thank you for your help & support this Holiday Season!
It’s going to be an artful weekend November 9-10 at historic Woodmont Park

Imagine Friday November 8, it is late afternoon, and the first artists and crafters are arriving at beautiful, historic Woodmont Park to set up their tents and arrange their treasures for you. Over 100 talented artists and crafters will be filling the park with white tents as pleasant melodies drift through the air alongside the sweet smell of kettle corn. Local honey, jams, breads, and delicious sauces will be available this year for the first time—Culinary Artists have been added to the mix.

There has been a lot of careful planning to ensure that this festival will be the best one yet, filled with many kinds of art, including visual, auditory, kinetic, and dance. Everyone is invited to participate in a free public art project, “See Me!” We look forward to seeing you.

ENTERTAINMENT!

**Saturday, November 9**
10:00 am Charlie Imes
11:30 am Tampa New Horizons Band
1:00 pm Fran Johns & Swingband Dancers
2:45 pm Cantabile Ensemble

**Sunday, November 10**
10:00 am Lily Jane
11:30 am Scott Murley Duo
1:00 pm Malo Kingsley saxophonist
2:30 pm Ken Mazur Percussionist

FREE ADMISSION
FREE PARKING
FREE ENTERTAINMENT
FREE PUBLIC ART FOR ALL!
FREE CHILDREN’S CRAFTS

The Temple Terrace Community Arts Festival Inc. is a registered 501 (c) 3 nonprofit organization whose mission is to bring arts and culture to the community and beyond. For more information: call 813-988-ARTS (2787), email ttarts.council@gmail.com, like us on facebook.com/ttartsfest, or visit www.templeterracearts.council.org.
2020 Sponsorship Opportunities

31st Annual Business Expo, Network & Taste - March 2020
Title $ 4,000
Platinum $ 1,500
Vendor Reception $ 1,000
Gold $ 800
Silver $ 500

54th Annual Student Citizenship Awards - May 2020
Title: SOLD Suncoast Credit Union $ 1,800
Excellence $ 850
Student and Parent $ 100

46th Annual 4th of July Parade and Fireworks – July 2020
Presidential $ 3,500
Congressional $ 2,000
Patron $ 1,000
Benefactor $ 600
Patriot $ 300

23rd Annual New Teacher Breakfast - August 2020
Title: SOLD Caspers Company McDonald’s $ 2,500
Principal $ 850
Teacher Table $ 250
Vendor Table $ 75
Teacher $ 25

57th Annual Dinner & Awards Banquet - September 2020
Installation of Board Directors, Citizen and Business of the Year Awards
Title & Award Presenter $ 3,000
Cocktail Reception $ 1,500
Dessert Reception $ 1,000
Platinum $ 500
Gold $ 300
Silver $ 100

Monthly Sponsorships Available
Chamber Luncheon $ 150
New Member Orientation $ 100
Coffee & Commerce $ 100
Host Chamber After Hours FREE
Ribbon Cuttings FREE

Contact the Chamber office for more information at 813-989-7004 or CEO@templeterracechamber.com
2020 Sponsorship Opportunities

Luncheon Sponsorships - 3rd Wednesday of the Month

Presenting Sponsor - $150

- Company Logo/name on event website, email invitation, monthly printed & digital newsletter and social media
- Recognition at the Luncheon
- Opportunity for “Minute at the Mic”
- Display table at event
- Opportunity to put promotional materials at each place setting
- One ticket to the Luncheon

Please Select Which Month:

☐ January 22, 2020
☐ February 19, 2020
☐ March 18, 2020
☐ April 15, 2020
☐ June 17, 2020
☐ July 15, 2020
☐ August 19, 2020
☐ October 21, 2020
☐ November 18, 2020
☐ December 16, 2020

Payment Options:

☐ Please send me an invoice.
☐ Check enclosed.
☐ Please contact me for my credit card information.

Business Name: ________________________________________________________________
Representative Name: __________________________________________________________
Email: ___________________________ Date: ________________________________
Signature: __________________________________________________________________

Please contact the Greater Temple Terrace Chamber Office with any questions at (813) 989-7004 or email us: CEO@TempleTerraceChamber.com

Sponsorship must be paid in full 30 days prior to be included in marketing materials.
Great beginnings start in great communities...

We are honored to support

Temple Terrace

as you've supported our business for the past 59 years helping us grow from one truck to a fleet of over 300 vehicles, making us one of the largest family owned in the US.

STEPP’S

TOWING • HEAVY TRANSPORT
ENVIRONMENTAL RESPONSE
SALVAGE • U PULL IT

(800) 330-8651
STEPPSTOWING.COM
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<td>Daylight Savings Time Ends</td>
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<td>Chamber Board Meeting 8:00 am • TTG&amp;CC Ambassadors Meeting 11:30am • GTTCC</td>
<td>Chamber After Hours 5:30pm • Shells Seafood Restaurant</td>
<td>Referral Group 8:30am • TTG &amp; CC Coffee &amp; Commerce 8:00am • TTG&amp;CC</td>
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<td>TT Arts Festival 10am • Woodmont Park</td>
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<td>TT Arts Festival 10am • Woodmont Park</td>
<td>Veteran’s Day Chamber Office Closed</td>
<td>YEP Networking 5:30pm • Chicken Salad Chick Newsletter Articles &amp; Inserts DUE TODAY!</td>
<td>New Member Kickstart 8:00am • GTTCC</td>
<td>Ribbon Cutting Celebration 11:30am • TT Business Center (US Interamerican Realty)</td>
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<td>Luncheon Reservations Due By Noon • $18.00</td>
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<td>Small Business Saturday! Shop Local! Eat Local! Sip Local!</td>
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# CALENDAR OF EVENTS

**Greater Temple Terrace Chamber of Commerce**

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<td>11:30am • GTTCC</td>
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<td>8:00 am • TTG&amp;CC</td>
<td>5:30pm • Teal Plank Workshop Cross Creek</td>
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Chamber Office will be closed Dec 23-Jan 1

- Chamber Board Meeting
- Ambassadors Meeting
- Networking Women of Greater TT
- Chamber After Hours with Ribbon Cutting
- Hot Cocoa with the Chamber
- Referral Group
- Luncheon
- Chamber Luncheon
- YEP Networking Toy Drive
- Referral Group
- Chamber Office will be closed Dec 23-Jan 1

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**DECEMBER ‘19**

- Chamber Luncheon
- Referral Group
- Hot Cocoa with the Chamber
- Chamber Office will be closed Dec 23-Jan 1

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**NOTICE**

- Newsletter Articles & Inserts DUE TODAY!
- Luncheon Reservations Due By Noon • $18.00
- Chamber Office will be closed Dec 23-Jan 1
Get Direct & Get Going.

Bring in this flyer by 11/16/19 for your

FREE $20 Electronic Gift Card*

Bring this flyer into your local Direct Auto below and get a
FREE $20 electronic gift card when you get a FREE quote!

At Direct Auto Insurance, you can get a low rate, great services, and flexible payment plans, regardless of your insurance history.

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833-422-8698

* NO PURCHASE NECESSARY. IN MS: NO QUOTE OR PURCHASE REQUIRED. This flyer has no money value and may no be sold, altered, duplicated or copied and will not be replaced if lost, stolen or corrupted. Direct reserves the right to cancel or modify this offer at any time. Void where prohibited. One free gift card per household. Offer valid only while supplies last. Offer valid only at Direct Auto Insurance location specified above. Underwritten/administered by these members of the National General Insurance Group, Winston-Salem, NC: Direct Auto Ins. Agy, Direct Auto Ins. Co., Direct Ins. Co., Direct Auto Ins. Co.-MS, Direct National Ins. Co., & Direct General Life Ins. Co.

CALL, CLICK, OR COME IN | 1-877-GO-DIRECT | DIRECTAUTO.COM
THE SELLER'S ROADMAP

Carol Carpintero
La Rosa Realty The Elite
813-601-0305
carolsellstampa23@gmail.com
Forsalebycarol.net
Mortgage LO NMLS # 1883189
ARMY VETERAN

CLOSING
This is the transfer of title and ownership. Depending on what the buyer needs to do before they can move in, you may need to be available to assist them.

MEET WITH A REAL ESTATE PROFESSIONAL
There are legal requirements required on your part. For the initial meeting, it will be educational and help you understand your next steps.

ESTABLISH A PRICE
Your agent will provide a market analysis, which will help you set an asking price.

PREPARE YOUR HOME
View your home through the eyes of the buyer and ask yourself what you'd expect. Your agent will offer some useful suggestions.

SHOWINGS
Potential buyers may ask to see your home on short notice. It's best if you can accommodate these requests, you never want to miss a potential sale.

CHOOSING AN OFFER
Your agent will present the benefits and risks of each offer. You will have the opportunity to either accept or counter any offer based on its merits.

OFFERS AND NEGOTIATION
If everything goes well, a buyer (and most often the agent who represents them) will present your agent with an offer.

UNDER CONTRACT
At this point, you and the buyer have agreed to all of the terms of the offer and both parties have signed the agreements.

FINAL DETAILS
While under contract, the buyer will work with their mortgage provider to finalize the loan and perform any due diligence.

INSPECTION
The buyer will usually perform a physical inspection of the home. They may even ask you to make certain repairs. Your agent will explain all of your options regarding the inspection.

CONGRATULATIONS!
YOU’VE SUCCESSFULLY SOLD YOUR HOME!

READY TO SELL YOUR HOUSE?
CALL US!

CARPINTERO GROUP
MOM & DAUGHTER

LA ROSA REALTY
THE ELITE

HABLAMOS ESPAÑOL

Sexed Carpintero, Broker
Associate
813-601-0305
karolsellstampa23@gmail.com
Forsalebycarol.net
Mortgage LO NMLS # 1883189
ARMY VETERAN

Haydee Carpintero
Realtor
727.798.5009
hbuysellhomes@gmail.com
Forsalebyhaydee.com
TIME TO BOOK YOUR STAY!

$69.99 Sun- Thur
$74.99 Fri & Sat
+ tax, per night, 1-2 people, on availability only

Call Directly to Book: 813-985-8525 Ext 0
*Special Rate Available Now thru December 30th, 2019

Mention Code: LXPC
11714 Morris Bridge Road, Tampa, Florida 33637
allan@ramadatampa.com

• Free Wifi  • Outdoor Pool  • Fitness Center  • Guest Laundry  • Vending  • Meeting Room
• Continental Breakfast Daily (6am-10am)  • 24 Hours IHOP Nextdoor
Ken Anthony Insurance Agency

Call for a Quote or Appointment

813-251-8685
Ken@KAnthonyinsurance.com

"Quality Service, One Client at a Time"

Serving Hillsborough & Surrounding Counties